

	2016 budget	2017 Budget	2018 Budget
Income			
Educational Program Income			
Examination Income	\$ 3,000.00		\$12,000.00
Total Educational Program Income			
Membership Dues			
Late Payment Fee Income	\$ 3,000.00		\$2,000.00
Membership Application Fees	\$ 2,500.00		\$3,000.00
Membership Renewal Income	\$400,000.00		\$400,000.00
Total Membership Dues	\$418,500.00	\$ 400,000.00	\$417,000.00
Other Revenue			
Administrative Income			
Advertising Income - Website	\$ 400.00		
Total Other Revenue			
Total Income	\$418,500.00	\$ 400,000.00	\$417,000.00
Expenses			
Communications Expense			
Printing and Reproduction	\$ 2,000.00	\$ 1,000.00	\$1,000.00
Advertising and Promotion	\$ 7,500.00	\$ 2,000.00	\$500.00
Postage and Courier	\$ 2,000.00	\$ 2,000.00	\$3,000.00
Total Communications Expense	\$ 11,500.00	\$ 5,000.00	\$4,500.00
Governance & Administration Exp			
Committee Meetings Expenses		\$ 2,000.00	\$2,000.00
Council Meetings Expense	\$ 6,000.00	\$ 3,000.00	\$3,000.00
Meals and Entertainment	\$ 4,000.00	\$ 1,000.00	\$1,500.00
Total Governance & Administration Exp	\$ 10,000.00	\$ 6,000.00	\$6,500.00
Members Services			
Accounting Expenses	\$ 7,500.00	\$ 7,000.00	\$7,000.00
Bookkeeping Services	\$ 1,200.00	\$ 1,500.00	\$1,500.00
Education expense	\$ 2,000.00	\$ 2,000.00	\$2,000.00
Examination Expenses	\$ 6,500.00	\$ 5,500.00	\$5,700.00
	\$ 17,200.00	\$ 14,000.00	\$16,200.00
Insurance Expense			
General Liability Insurance	\$ 8,000.00	\$ 9,000.00	\$7,000.00
Property Insurance Expense			\$2,500.00
Professional Liability	\$ 61,000.00	\$ 62,000.00	\$55,000.00
Total Insurance Expense	\$ 69,000.00	\$ 71,000.00	\$64,500.00
Meeting Expenses	\$ 6,000.00	\$ 5,000.00	\$2,000.00
Mileage Expense	\$ 4,000.00	\$ 3,000.00	\$6,000.00
Payroll Expenses		\$ 40,000.00	\$40,000.00
Consulting Expense	\$ 10,000.00	\$ 10,000.00	\$10,000.00
Contracted Services	\$ 15,000.00	\$ 15,000.00	\$15,000.00
Benefit expenses	\$ 1,000.00	\$ 1,000.00	\$1,000.00

Ceridian Charges	\$ 950.00	\$ 950.00	\$950.00
Wages & Salaries	\$118,950.00	\$ 105,000.00	\$105,000.00
Total Payroll Expenses	\$155,900.00	\$ 178,000.00	\$179,950.00
Travel Expense	\$ 1,000.00	\$ 2,000.00	\$2,000.00
Office Overhead			
Professional Fees-Complaints Director	\$ 6,000.00	\$ 6,000.00	\$6,000.00
Bank Service Charges	\$ 400.00	\$ 250.00	\$250.00
Computer and Internet Expenses	\$ 5,000.00	\$ 5,000.00	\$5,250.00
Credit Card Charges	\$ 2,000.00	\$ 2,000.00	\$150.00
Dues and Subscriptions	\$ 16,000.00	\$ 14,000.00	\$14,000.00
Repairs and Maintenance	\$ 1,000.00	\$ 1,000.00	\$1,000.00
Office Supplies	\$ 6,500.00	\$ 4,000.00	\$4,000.00
Rent Expense	\$ 31,000.00	\$ 33,000.00	\$38,000.00
Telephone Expense	\$ 4,000.00	\$ 4,000.00	\$6,000.00
Total Office Overhead	\$ 71,900.00	\$ 69,250.00	\$76,650.00
Professional Fees - Legal	\$ 52,000.00	\$ 55,000.00	\$57,750.00
Scholarship Expenses	\$ 4,000.00	\$ 4,000.00	\$4,000.00
Total Professional Fees			\$61,750.00
Total Expenses	\$392,500.00	\$ 404,950.00	\$410,050.00